

THE  
**MANSFIELD**  
FOUNDATION

*Questions for Consideration*

1. When you think about your community, what inspires or excites you?
2. When you think about your community, what upsets or angers you?
3. If you could wave a magic wand and make a difference in the world – what would you change? How would the world be different?
4. What motivates you to give?
5. How have your educational experiences, community or religion influenced your giving?
6. What social and historical events have influenced your giving?
7. How have personal life events influenced your giving?
8. Are there organizations that have made a difference in your life or that of a family member or friend?
9. Have you ever been helped by someone's generosity? How?
10. What kind of difference do you want to make? Do you see it as an immediate or long-term difference? Do you want to support new, cutting-edge programs/organizations or established programs/organizations?
11. If you had \$100,000 to give to nonprofits, how would you allocate it among the following types of gifts?

\$ \_\_\_\_\_ Capital Projects (Bricks & Mortar, Equipment)  
\$ \_\_\_\_\_ Emergency Funding  
\$ \_\_\_\_\_ Endowment  
\$ \_\_\_\_\_ General Operating Support  
\$ \_\_\_\_\_ Annual Scholarship Support  
\$ \_\_\_\_\_ Other, specify:  
\_\_\_\_\_

12. Again, you have \$100,000. Please distribute it among the following categories:

\$ \_\_\_\_\_ Local (i.e., your neighborhood or county)  
\$ \_\_\_\_\_ State-wide  
\$ \_\_\_\_\_ Nationally  
\$ \_\_\_\_\_ Internationally  
\$ \_\_\_\_\_ Other, specify:  
\_\_\_\_\_

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13. What is the best charitable gift you've ever given? Why?
14. What is the worst charitable gift you've ever given? Why?
15. What is the most satisfying part of giving?
16. How do you like to be recognized for giving? Do you prefer anonymous giving? Naming opportunities? Gala events?
17. Once you know which areas you would like to support, you'll need to determine how you would like to effect change.